



Rabo AgriFinance



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FIELD OFFICE & RELATIONSHIP MANAGER GUIDE

A guide to field offices and Relationship Managers
across the U.S.

AUGUST 2016

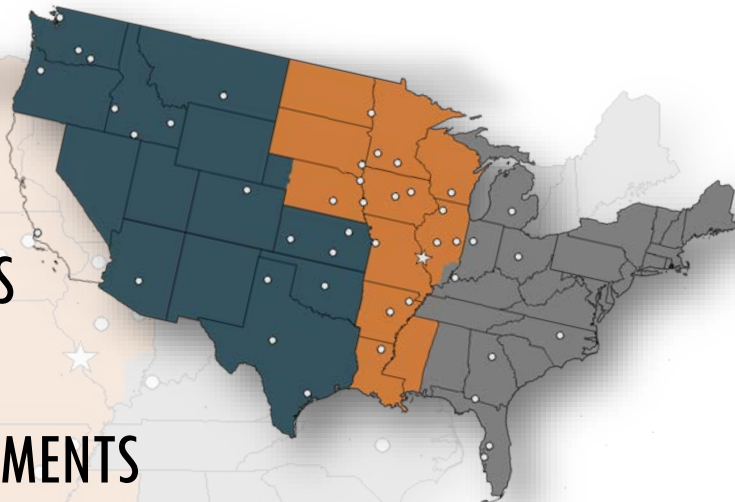




Rabo AgriFinance

FOOTPRINT ACROSS THE U.S.

- 45 OFFICE LOCATIONS
- OVER 500 EMPLOYEES
- OVER 100 RELATIONSHIP MANAGERS
- OVER 75 RELATIONSHIP ANALYSTS
- OVER \$10B IN TOTAL LOAN COMMITMENTS



our mission

*Our vision is to support leading producers and agribusinesses by recognizing and encouraging the **ambition, independence** and **innovative** thinking that is necessary to compete in a global marketplace and to provide the foundation for future generations.*



RaboAgriFinance

RAF OFFICE DIRECTORY

ARIZONA

Mesa, AZ
1910 S. Stapley Dr.,
Suite 109
Mesa, AZ 85204
855-391-8893

ARKANSAS

Cabot, AR
200 Westport,
Suite A
Cabot, AR 72023
855-732-7319

Jonesboro, AR
2600 Alexander Drive
Jonesboro, AR 72401
855-818-6548

CALIFORNIA*

805-938-7212

COLORADO

Loveland, CO
4045 St. Cloud Dr.,
Suite 200
Loveland, CO 80538
855-391-8892

FLORIDA

Plant City, FL
301 S. Collins St.,
Suite 102
Plant City, FL 33563
855-818-6552

Sarasota, FL
6956 Professional
Parkway E.
Sarasota, FL 34240
855-224-3945

GEORGIA

Madison, GA
173 S. Main St.
Madison, GA 30650
855-403-1238

Thomasville, GA
514 S. Broad St.
Thomasville, GA 31792
855-818-6553

IDAHO

Idaho Falls, ID
960 Pier View Dr.,
Suite B
Idaho Falls, ID 83402
855-420-7189

Nampa, ID

5680 E. Franklin Rd.,
Suite 225
Nampa, ID 83687
888-941-7244

Twin Falls, ID
237 Canyon Crest Dr.
Twin Falls, ID 83301
855-420-7191

ILLINOIS

Champaign, IL
2001 S. First St.
Suites L&K
Champaign, IL 61820
855-240-2658

Springfield, IL
4525 Wabash Ave.,
Suite A
Springfield, IL 62711
855-818-6549

Sterling, IL
4015 East Lincolnway
Suite B
Sterling, IL 61081
855-886-9003

INDIANA

Evansville, IN
727 N. Cross Pointe Blvd.,
Unit E
Evansville, IN 47715
855-224-3944

Lafayette, IN
3928 McCarty Lane,
Suite C
Lafayette, IN 47905
855-403-1239

IOWA

Ames, IA
426 South 17th St.
Ames, IA 50010
515-817-6060

Cedar Falls, IA
6919 Chancellor Dr.
Cedar Falls, IA 50613
800-395-8505

KANSAS

Garden City, KS
816 N. Campus Dr.,
Suite 200
Garden City, KS 67846
855-224-3946

Manhattan, KS

301 S. 4th St.
Manhattan, KS 66502
855-731-0234

Wichita, KS
13203 W. 21st Court N.
Wichita, KS 67235
855-818-6547

LOUISIANA

Monroe, LA
1888 Hudson Circle
Suite 9
Monroe, LA 71201
855-224-3952

MICHIGAN

East Lansing, MI
3001 Coolidge Rd.,
Suite 101
East Lansing, MI 48823
855-403-1247

MINNESOTA

Mankato, MN
151 St. Andrews Ct.,
Suite 110
Mankato, MN 56001
855-224-3943

Marshall, MN
313 O'Connell St. South
Marshall, MN 56258
855-420-7195

MISSOURI

Kansas City, MO
5008 NE Lakewood Way
Suite 200
Lee's Summit, MO 64064
855-731-0236

St. Louis, MO
12443 Olive Blvd.,
Suite 50
St. Louis, MO 63141
314-317-8000

MONTANA

Billings, MT
2718 Montana Ave.,
Suite 100
Billings, MT 59101
855-731-0235

NEBRASKA

Grand Island, NE
2535 N. Carleton Ave.,
Suite A
Grand Island, NE 68803
855-731-0241

Omaha, NE
10110 Nicholas St.,
Suite 201
Omaha, NE 68114
855-731-0237

NORTH CAROLINA

Raleigh, NC
310 Bratton Drive
Suite A
Garner, NC 27529
855-818-6555

NORTH DAKOTA

Fargo, ND
3050 Sienna Dr. S.,
Suite 102
Fargo, ND 58104
855-420-7194

OHIO

Columbus, OH
5880 Sawmill Rd.,
Suite 200
Columbus, OH 43017
855-224-3947

OKLAHOMA

Edmond, OK
3856 S. Blvd.,
Suite 230
Edmond, OK 73013
855-391-8890

OREGON

Salem, OR
660 Hawthorne Ave. SE,
Suite 110
Salem, OR 97301
855-520-0010

SOUTH DAKOTA

North Sioux City, SD
801 River Dr.,
Suite 150
P.O. Box 1215
N. Sioux City, SD 57049
855-420-7196

Sioux Falls, SD
5020 S. Broadband Lane
Suite 200
Sioux Falls, SD 57108
855-403-1246

TEXAS

Amarillo, TX
5307 W. Interstate 40
Amarillo, TX 79106
855-731-0233

San Angelo, TX
225 South Irving St.,
San Angelo, TX 76903
855-403-1245

Victoria, TX
101 W. Goodwin,
Suite 925
Victoria, TX 77901
855-731-0242

WASHINGTON

Mt. Vernon, WA
208 East Blackburn Rd.,
Suite 101
Mt. Vernon, WA 98273
855-403-1242

Richland, WA
400 Columbia Pt. Dr.
Suite 301
Richland, WA 99352
855-420-7190

Yakima, WA
917 Triple Crown Way,
Suite 110
Yakima, WA 98908
855-403-1243

WISCONSIN

Madison, WI
5202 Eastpark Blvd.,
Suite 104
Madison, WI 53718
855-731-0240

territory

OFFICE CONTACT INFORMATION



All employees can be reached via email by using their firstname.lastname@raboag.com

MD-BDM: Managing Director – Business Development Manager

Amarillo, TX
855-731-0233

Relationship Managers:
Matt Wilson
Paul Strouhal
Jason Slane

Billings, MT
855-731-0235

Relationship Managers:
Pat Capser

Edmond, OK
855-391-8890

Relationship Managers:
Bill Clune
Chris Zakrzewicz

Garden City, KS
855-224-3946

Relationship Managers:
Mark Sorenson

Idaho Falls, ID
855-420-7189

Relationship Managers:
Lorry Pitcher
Jake Kunz
Charles Hopkins

Loveland, CO
855-391-8892

MD-BDM:
Kyle Brungardt

Relationship Managers:
Nicholas Heitkemper
Jason King
Brent Lahman
Ryan Land

Manhattan, KS
855-731-0234

Relationship Managers:
James Heiman

Mesa, AZ
855-391-8893

Relationship Managers:
Patricia Grant
Benjamin Spratling
Ken Van De Graaff

Mt. Vernon, WA
855-403-1242

Relationship Managers:
Jon Vander Kooy

Nampa, ID
888-941-7244

Relationship Managers:
Corey Coles
Joe Deibner
Sean Van Elderen

Richland, WA
855-420-7190

MD-BDM:
Charlie McElligott

Relationship Managers:
Lindy Widner
Greg Brandhorst
Sharon Loos
Jeremy Vander Vegt

Salem, OR
855-520-0010

Relationship Managers:
Ken Hibbard
Casey Lammers
Jennifer McCarthy

San Angelo, TX
855-403-1245

Relationship Managers:
Ray Behrens
Trice Connally
Jeff Greenhill
Wade Perks

Twin Falls, ID
855-420-7191

Relationship Managers:
Todd Cook
Brek Cranney
Aaron Johnson
Jon Maughan
Dave Stout

Victoria, TX
855-731-0242

Relationship Managers:
Conrado Lima

Wichita, KS
855-818-6547

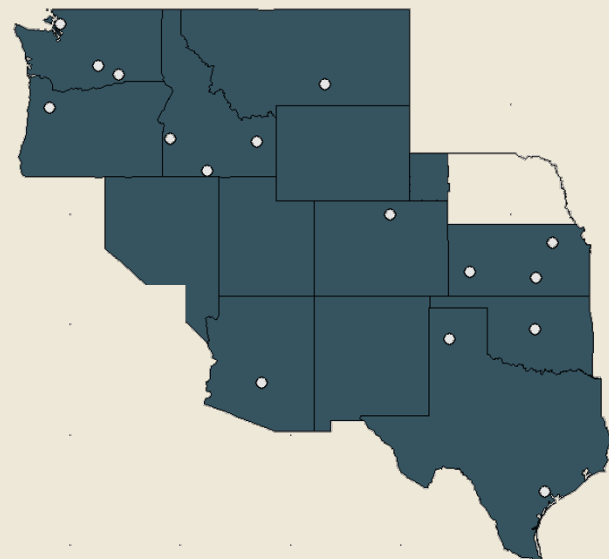
MD-BDM:
Gretchen White

Relationship Managers:
Russ Brown
Wyatt Rundel
Terry Gorges

Yakima
855-403-1243

Relationship Managers:
Greg Loudon
Steve Downey

WEST



GENERAL MANAGER: VAN DEWEY

territory

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All employees can be reached via email by using their firstname.lastname@raboag.com

MD-BDM: Managing Director – Business Development Manager

Ames, IA

555-817-6060

Relationship Managers:

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Steve Stanton

Cabot, AR

855-732-7319

Relationship Managers:

Charles Nicholson
Monte Elam
Brad Pugh

Cedar Falls, IA

800-395-8505

MD-BDM:

Chris Olson

Relationship Managers:

Lance Meyer
Tim Homan

Champaign, IL

855-240-2658

Relationship Managers:

Kyle Krapf

Fargo, ND

855-420-7194

Relationship Managers:

Jason Peterson
Jon Becker

Grand Island, NE

855-731-0241

Relationship Managers:

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Todd David
Mike Peck

Jonesboro, AR

855-818-6548

Relationship Managers:

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Chris Penn
Craig Walker

Kansas City, MO

855-731-0236

Relationship Managers:

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Madison, WI

855-731-0240

Relationship Managers:

Kurt Petik
Rad Caldwell
Jamey Ross

Mankato, MN

855-224-3943

Relationship Managers:

Paul Ward
Justin Morris

Marshall, MN

855-420-7195

MD-BDM:

Jeff Bly

Relationship Managers:

Brian Brandt

Monroe, LA

855-224-3952

Relationship Managers:

Tripp Shepherd

North Sioux City, SD

855-420-7196

Relationship Managers:

Mike Huber -TL
Rick Holtzen
Terry Braaksma

Omaha, NE

855-731-0237

Relationship Managers:

Howard Heckenlively
Larry O'Rourke

Sioux Falls, SD

855-403-1246

Relationship Managers:

Mike Kane
Eric Roskens
Kyle Huinker

Springfield, IL

855-818-6549

Relationship Managers:

Brad Ray
Frank Dhom

St. Louis, MO

314-317-8000

MD-BDM:

Nick Stokes

Relationship Managers:

Jeff Case
Bob Gerke

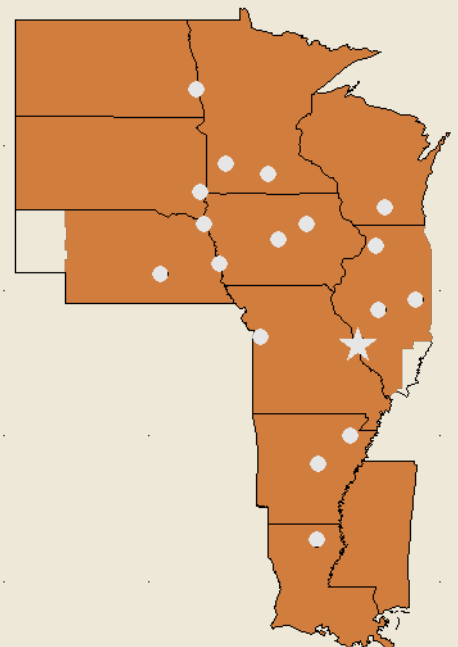
Sterling, IL

855-886-9003

Relationship Managers:

Greg Nickrent

CENTRAL



GENERAL MANAGER: **SHAWN SMEINS**

territory

OFFICE CONTACT INFORMATION



All employees can be reached via email by using their firstname.lastname@raboag.com

MD-BDM: Managing Director – Business Development Manager

Columbus, OH
855-224-3947

Relationship Managers:
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Chad White

East Lansing, MI
855-403-1247

MD-BDM:
Dan Villwock

Relationship Managers:
Ju Yang

Evansville, IN
855-224-3944

Relationship Managers:
Chip Lawson
Bryce Taylor

Lafayette, IN
855-403-1239

Relationship Managers:
Josh Foxworthy
Darren Anderson
Jake Schoon

Madison, GA
855-403-1238

Relationship Managers:
Doug Graham
Jason Kinsaul

Plant City, FL
855-818-6552

Relationship Managers:
Tony Lopez

Raleigh, NC
855-818-6555

Relationship Managers:
Jay Smith
Clark Hales
Nelson Powell

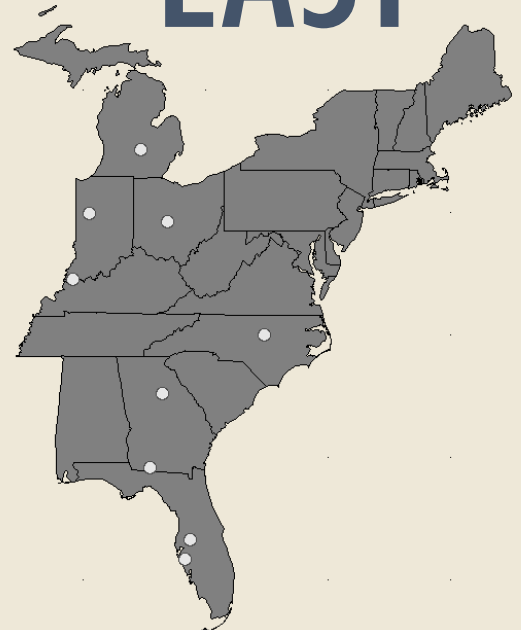
Sarasota, FL
855-224-3945

MD-BDM:
Bryan Byrd

Thomasville, GA
855-818-6553

Relationship Managers:
Teresa Youmans
Robert Duckworth

EAST



GENERAL MANAGER: **NATHAN THOMSEN**